### Interfaces of Strategic Leaders: Developing a Future Research Agenda

Zeki Simsek, Ciaran Heavey, Brian Fox

#AOM2016 1911

















**UCONN** 



Academy of Management Annual Conference | Anaheim, CA | August 2016

### Our intent in assembling this symposium was to highlight the critical role of *interfaces* in understanding strategic leadership.



**Strategic Leader Interface:** The set of patterned social situations and exchanges where strategic leaders of the firm interact (or not) with one another, as well as with internal and external stakeholders, to shape the firm's strategy, choices, and performance.

### Within Strategic Leader Team

- CEO TMT
- Within TMT
- CEO CISO

### With Internal Stakeholders

- CEO middle management
- TMT board
- CEO employees

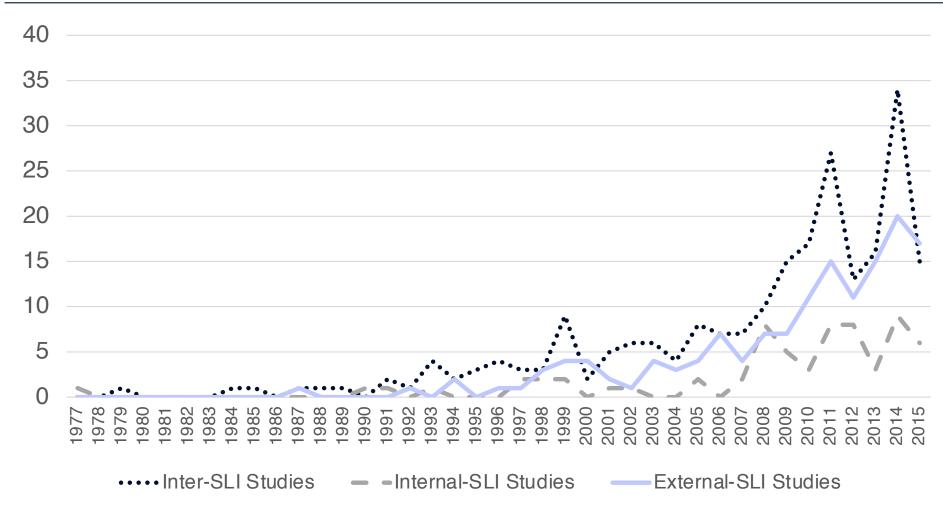
### With External Stakeholders

- TMT financial analysts
- CEO customers
- CEO government

## Researchers from both the strategic and the micro-leadership literatures are recognizing the crucial role of various interfaces.





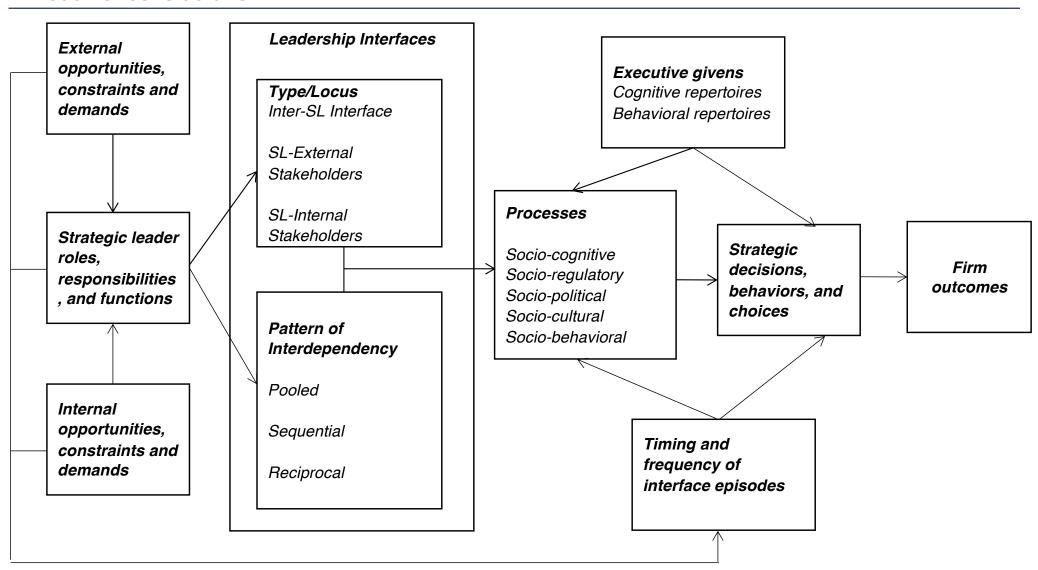


Data source: Web of Science.

# As you listen to the presentations today and during the discussion period, here is one candidate model to keep in mind.



### A model for consideration



### We are all very lucky to have such a range of excellent speakers that will provide us with a deeper look at these interfaces.





Rich Klimoski Professor, George Mason University

Interfaces of Strategic Leadership:
Addressing the Challenge of Cyber Security Threats



Nathan Hiller Associate Professor, Florida International University

Should our Whole Team Always Seek Behavioral Integration? A Contingent Coordination Approach

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**Craig Crossland Associate Professor, University of Notre Dame** 

The Effects of CEO Generalized Self-Efficacy on the CEO-TMT Interface



R. Michael Holmes Associate Professor, Florida State University

Is Time Money? How Outcome Magnitude and Timing Shape Opportunity Exploitation Decisions

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Dimitrios Georgakakis Research Fellow, University of St. Gallen

The CEO – TMT Interface: A Cross-Disciplinary Review, Role Synthesis, and Research Agenda



**Steven Floyd Professor, University of Massachusetts - Amherst** 

**Discussant** 

# As you listen to these presentations today and participate in the discussion, think about some of the following questions:



How does the structure of the interface influence team processes, and vice versa?

Who should be, and who actually is, present at these interfaces?

How do the different processes unfolding at the interface interact with one another?

How do interfaces shed insight on the joint processes of strategy formulation and implementation?

Are these interfaces continuous or episodic?

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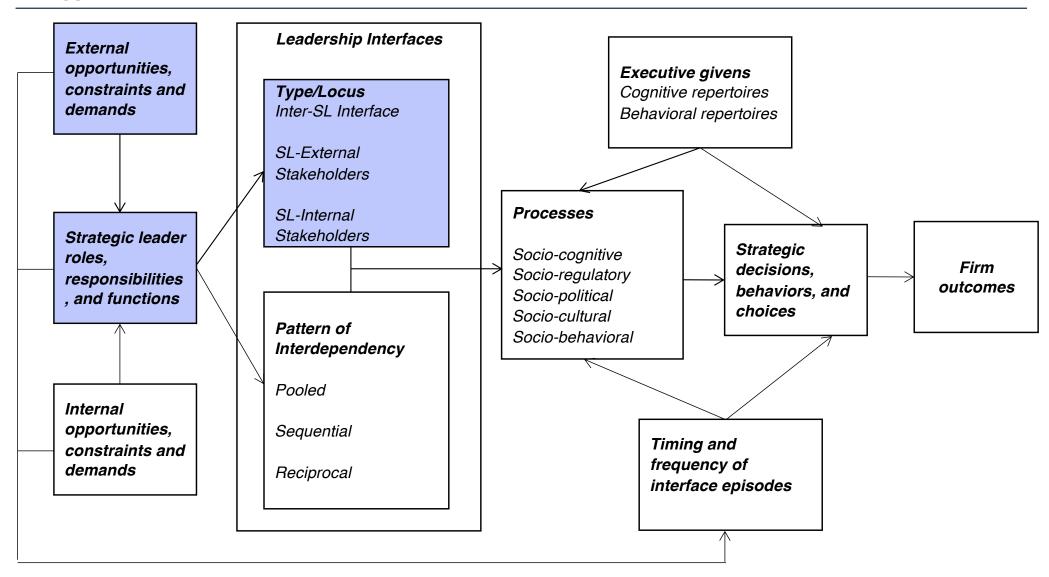
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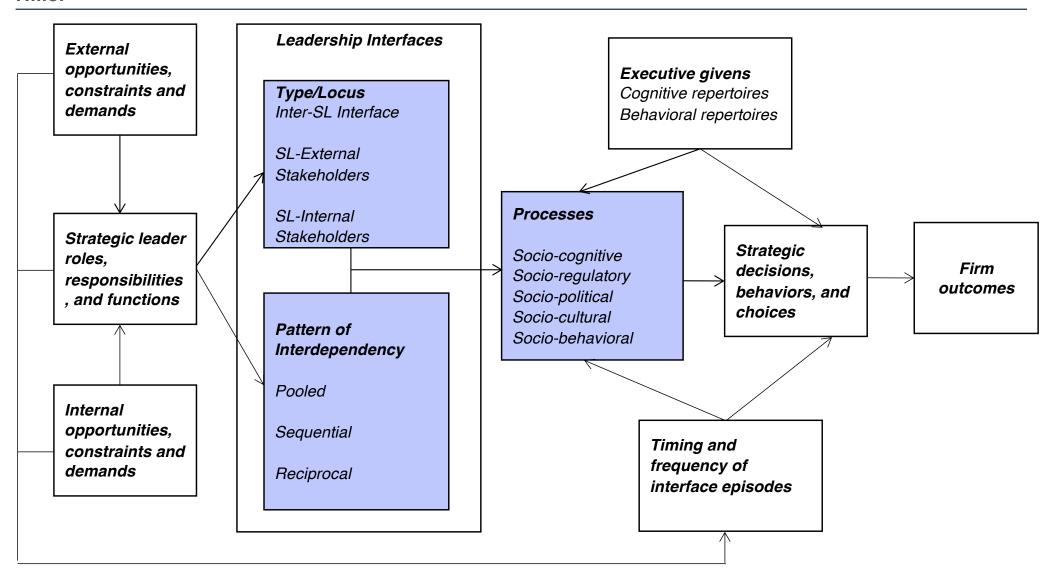


### Klimoski



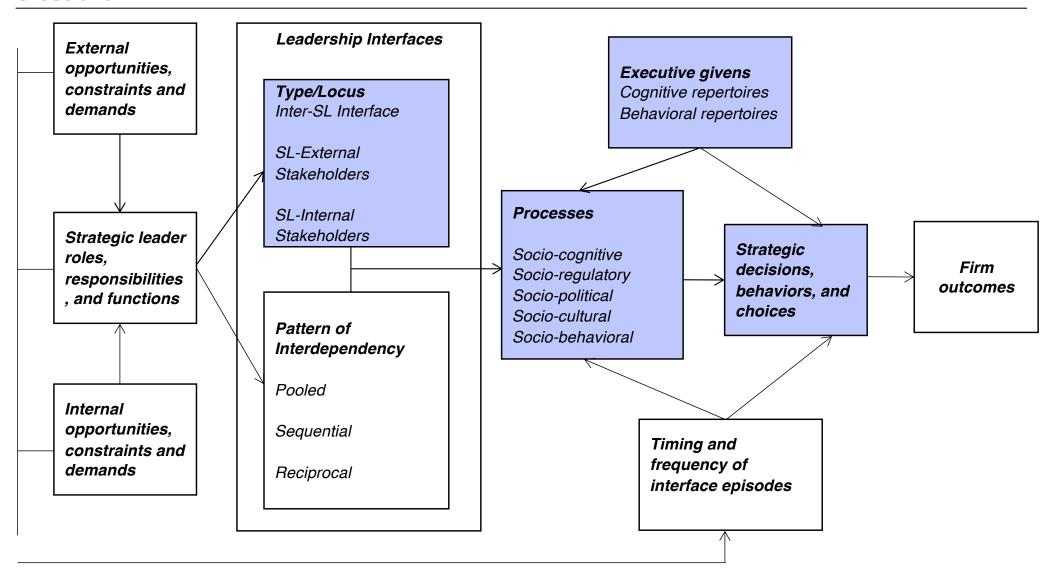


#### Hiller



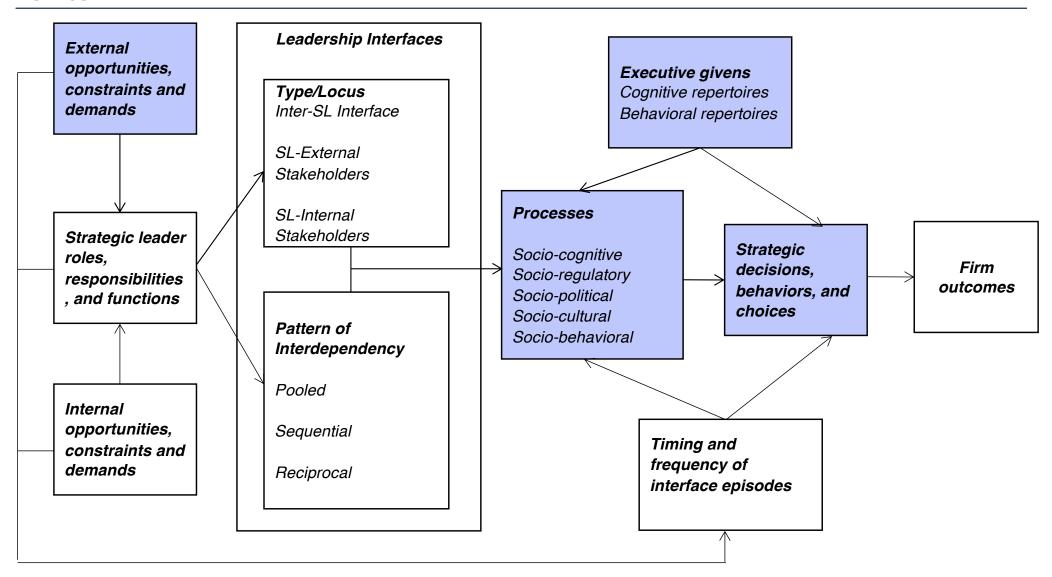


### Crossland





#### **Holmes**





### Georgakakis

